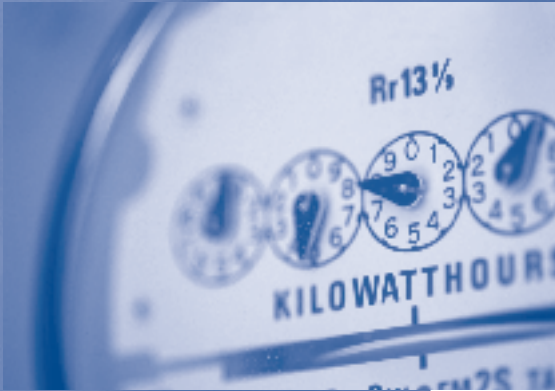


APPI Savings SOLUTIONS

This benefit for Tire Industry Association (TIA) members identifies and implements options that reduce the costs of your energy, utility and telecommunications services. The program is managed by Affiliated Power Purchasers, Int'l, (APPI) an independent utility consulting firm.



Reduce the costs of your energy, utility and telecommunications services.

APPI's experts analyze, negotiate, contract and manage the critical components of utility services. These services include energy (electricity and natural gas), water, recycling, waste removal, freight, check processing, credit card processing and telecommunications (voice and data).

APPI operates independently, and client relationships are based on a performance, value-added model. APPI's staff includes engineers, tariff and regulatory specialists, financial and legal professionals, and account management advisors with expertise in utility analysis, tariff auditing and energy deregulation.

In addition to energy management, this Savings Solutions Program includes utility audit services that offer savings options to members in all states. APPI performs an analysis of your business' existing utility services to detect overcharges and erroneous fees within your current supplier network. The process of making the adjustments and recovery of refunds from your service provider is handled by APPI. In addition to procuring refunds, members are also able to reduce future costs.

With so much on the line, it pays to have APPI perform a free audit of your company's energy, utility and telecommunications bills. You will gain an understanding of your existing costs and be advised of solutions on how to reduce operating expenses.

It's as easy as faxing APPI a set of bills.



The APPI Savings Solutions available to TIA members are:

Electricity Buyers Program

- Analyzes existing electricity accounts and supplier contracts.
- Solicits offers from qualified electricity suppliers.
- Works to obtain the best rate and reliability, contract terms and conditions.
- Handles all paperwork and manages the transition to the new supplier.
- Oversees electricity accounts moving forward for optimum performance.
- Monitors the market for new opportunities and continues its due diligence of suppliers.

Natural Gas Management Program

- Provides natural gas risk management tools.
- Provides ongoing advisory assistance, including the development and implementation of Request for Proposals, monitoring of suppliers and review of bids and contracts.
- Assists in the negotiation of more favorable terms and conditions.

Utility Audit Service

- Analyzes existing electricity, natural gas, water, recycling, waste removal, freight, check processing, credit card processing and telecommunications (voice and data) services.
- Identifies incorrect fees, billing errors and overpayments.
- Analyzes rate structures and tariffs for savings opportunities.
- Corrects billing errors, and adjusts bills moving forward for immediate savings.
- Secures refunds on monies due from billing errors or incorrect rate structures.
- Evaluates alternate service providers and program options that reduce the cost of service.
- Monitors your accounts to assure billing integrity and savings.

Demand Side Services

- Identifies, implements and monitors specific solutions and products for increasing energy efficiency.
- Reduces energy usage through infrastructure improvement.
- Proposed energy savings pay for mechanical system upgrades.

***Learn more about
Savings Solutions
for your business!***

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